



Housing Workshops

Overview

The workshops will provide unparalleled insights into what drives cycles in the housing market, with a focus on the national market and the Auckland region. They will focus on the existing housing market, but will also cover prospects for residential building and the section market.

The strength of the workshops will be the use of real world examples, plain English and our unique insights into what drives housing market cycles. The workshops will offer the opportunity for rapid and quality learning. They will short-circuit and supplement the normal trial-and-error learning that can take years and can be painful and expensive.

Consistent with the quality, educational focus of the workshops there will be a maximum of 25 attendees per workshop and attendees will receive a colour booklet containing the contents of the workshop.

Contents

The workshops will provide much more than an update on prospects for house sales, house prices, residential building activity, section sales and section prices. They will provide valuable insights into the underlying reasons for cycles in the housing market, including covering the following.

- Why some housing market cycles are short, sharp affairs, while other cycles are more protracted, and which is likely to come next.
- Identify both the primary drivers of housing market cycles and the leading indicators that are available to help assess the near-term outlook.
- Assess the impact the Reserve Bank and international factors, including the financial crisis, are likely to have on interest rates and the housing market.
- Identify what drives net migration and population growth, and assess the impact they will have on housing market prospects.
- Assess the impact housing affordability and changes in bank lending criteria have.
- Whether the housing market offers good, bad or indifferent value for investors.

Who Should Attend

The workshops will be relevant to a wide range of firms and individuals. This will include people who own businesses or work in real estate, residential building and the wide range of related industries including developers, valuers, financiers, investors, lawyers, accountants and the relevant staff of councils and some government agencies.

Cost

\$150+GST per person

\$225+GST per married couple/de facto partners

Course fees are non-refundable, but if the registered person cannot make it an alternate person may attend or the person may attend a later workshop subject to space being available. Payment instructions and a tax invoice will be supplied when you register.

Dates, Times and Venue

Dates

30 June 2010

19 July 2010

If you are unable to make one of these dates but want to attend a future workshop, please register your interest with Denise - denise@sra.co.nz.

Times

4.00pm to 7.30pm, **starting promptly at 4.00pm**. There will be a refreshment break including a snack.

This time slot was chosen so attendees can travel prior to peak-hour traffic building up and can leave after peak-hour traffic has subsided.

Venue

Mclsaac Caregiving Agency Conference Room,
Unit F 2B William Pickering Drive, North Harbour.
Directions and parking instructions will be supplied after you register.

Presenter

Rodney Dickens
Managing Director
Strategic Risk Analysis Limited

To register

Contact Denise Pilbrow at denise@sra.co.nz.